



### What is the MEP National Network?

The Manufacturing Extension Partnership (MEP) National Network is a federal public-private partnership that provides small- and medium-sized manufacturers (SMMs) technology-based services they need to thrive in today's economy and create well-paying manufacturing jobs. MEP is managed by the National Institute of Standards and Technology (NIST) and implemented through a network of industry-led centers located in every state. MEP centers are not-for-profit corporations that employ industry experts who work directly with manufacturers.





SMMs account for nearly 99% of all manufacturing firms in the US and MEP is the only federal program dedicated to serving them.

Due to their need for manageable and customized services, they are often overlooked by for-profit consulting and technology firms – but need those services to compete, grow and create jobs.

The MEP centers fill that gap.

In FY22 alone, the MEP network interacted with over 33,500 SMMs.



# **PROVEN RESULTS**

As a public-private partnership, MEP delivers a high return on investment to taxpayers. Each year, an independent firm surveys manufacturers regarding the impact they have achieved from MEP Center services.

## **MEP Drives Growth**



MEP clients reported \$18.8 Billion new and retained sales in 2021.

Clients reported \$6.4 Billion in

new investments directly attributed

to their work with MEP.



**\$5.6 Billion**, of the \$18.8 Billion reported, is new sales.



MEP returns \$13.6 for the Federal Treasury for every \$1 invested.<sup>2</sup>

## **MEP Creates Jobs**



Since 1988, MEP clients reported 1,570,257 jobs created and retained, high paying jobs that have a large multiplier effect.



Each of these jobs create 4.4<sup>1</sup> full-time additional jobs, totaling more than 7 million additional jobs in local communities.



MEP clients reported 116,767 jobs created or retained in 2022.



For every one dollar of federal investment in FY 2022, the MEP generated \$35.80 in new sales growth and \$40.50 in new client investment.

Considering that the average U.S. manufacturing worker earns more than \$95,990 in wages and benefits per year,
MEP clients are economic drivers in their communities.

#### Manufacturers pay to utilize MEP--so it's not free!

SMMs pay for the direct costs of the services they receive, this fee for service...

- Meets the federal cost share requirements
- Requires MEP Centers to offer services that are of value to the manufacturing community
- Encourages SMMs to seek a return on their investment, which is more likely to sustain the improvements and generate local economic impact.

#### MEP is critical to helping address manufacturing priorities.

MEP plays a critical role in advancing manufacturing technology, including cybersecurity, strengthening the industrial supply base and addressing the manufacturing skills gap. MEP's position within the manufacturing ecosystem allows it to be connected with technology and workforce resources at the federal, state and local levels which can be efficiently brought to the tens of thousands of manufacturers they serve each year. Additionally, its connectivity to manufacturers at all levels of the supply chain can optimize the resilience of the nation's manufacturing sector.