



BUSINESS TRANSITION

TRANSITION PLANNING

➤ PROBLEM TO SOLVE:

Navigating the workforce, as well as, legal and financial aspects of transitioning a business, can be complex and requires careful planning. Transition Planning, also called Succession Planning, addresses these challenges through a proactive and strategic approach focusing on clear communication, thorough planning, and ongoing development.

➤ BENEFITS:

- ✓ Ensure continuity and stability
- ✓ Reduce risk
- ✓ Develop talent
- ✓ Align strategic directions
- ✓ Navigate legal and financial aspects
- ✓ Maximize owner value
- ✓ Minimize transition readiness issues
- ✓ Identify the possible timeline and outcome of a transition

➤ SOLUTIONS:

● Evaluate the current condition

Assess your organization's financial health, strategic direction, and key roles

● Value enhancement

Estimate company valuation and develop actions to improve the identified value

● Business Structure Optimization

Identify a business structure that will meet your objectives

● Planning and Processes

Maximize reporting and business planning capabilities

● Leadership Development

Assess and establish training programs to strengthen the senior management team

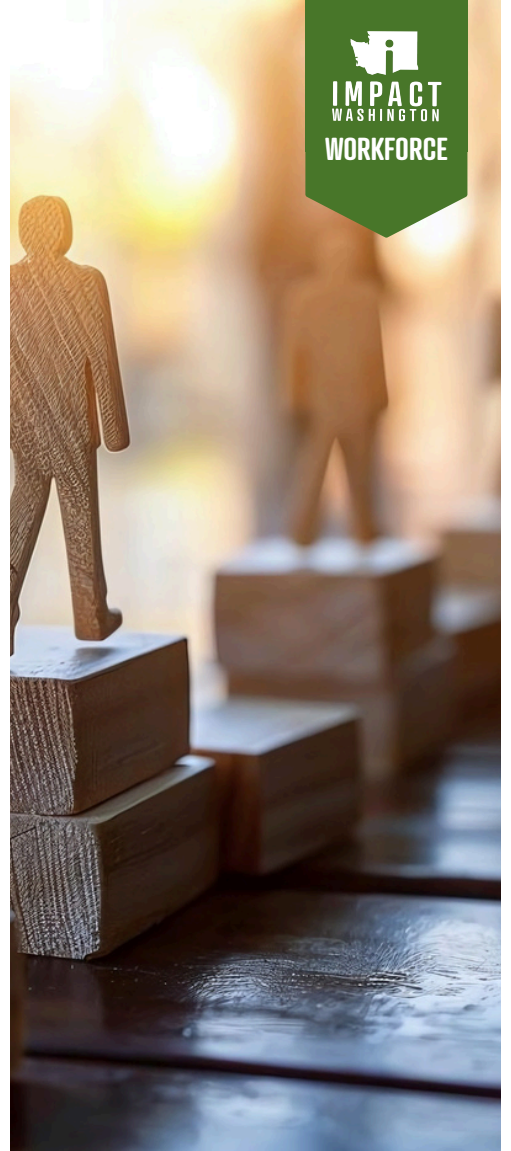
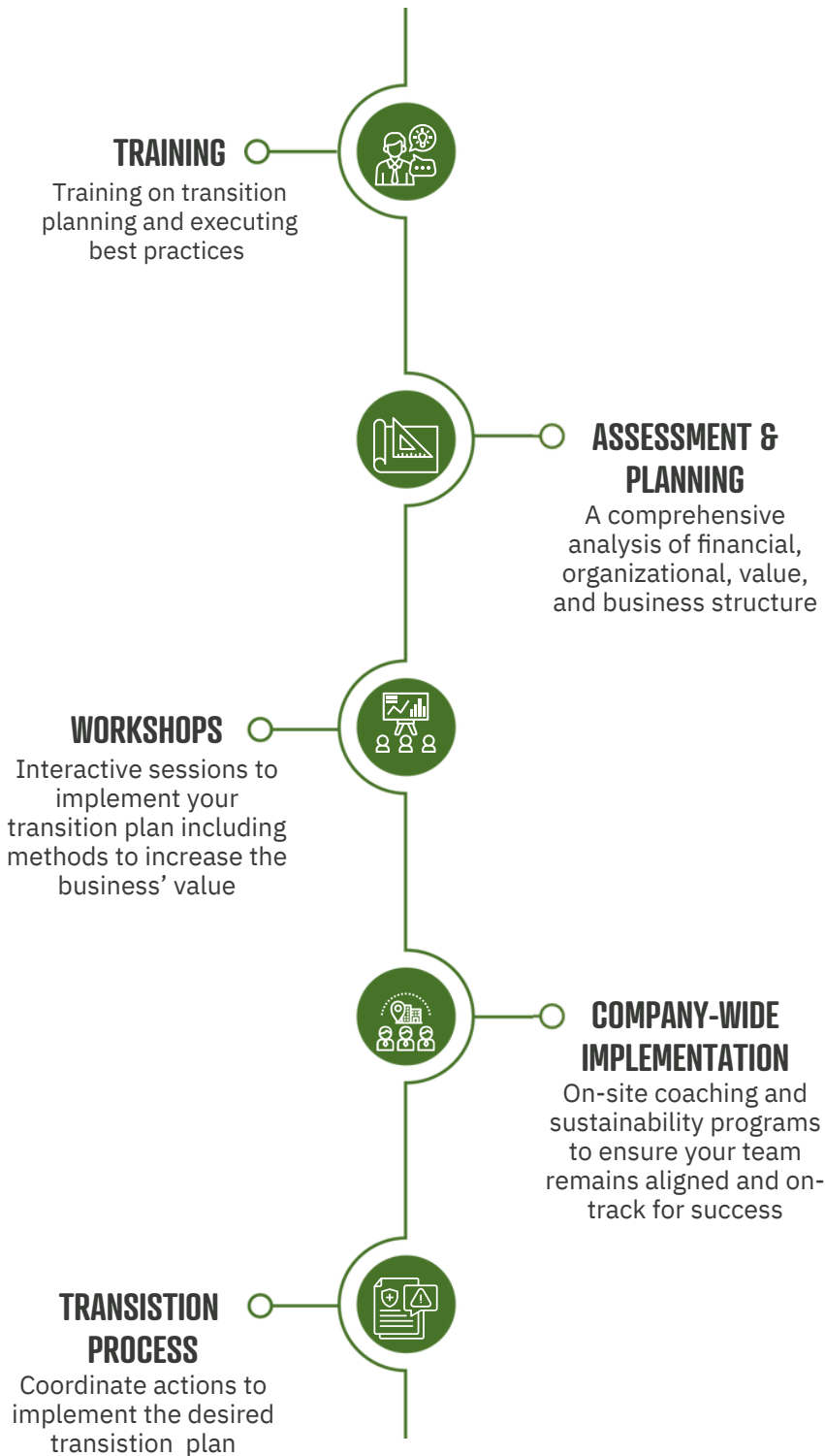
● Strategy and Guidance

Work with our team to implement actions needed to transition to the future



WWW.IMPACTWASHINGTON.ORG
INFO@IMPACTWASHINGTON.ORG
425-287-6808

➤ OUR PROCESS & SERVICES



➤ EXPECTED OUTCOMES

When this engagement is complete, employees will be able to:

- ✓ Critically analyze the business structure and the pros and cons of each
- ✓ Explain to others what drives the company's value and how to improve it
- ✓ Set goals and ensure alignment across the organization
- ✓ Develop actionable plans
- ✓ Create employee growth plans