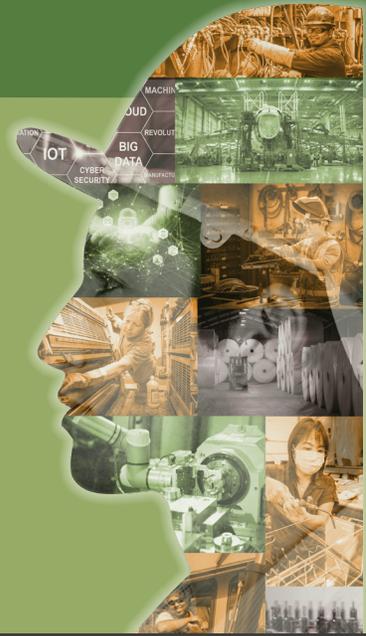




Congressional Office of
Congresswoman Suzan DelBene

IMPACT ON DISTRICT 1

*Impact range 2017-2021



WHO WE'VE WORKED WITH

- > A U Cornerstone, Inc.
- > AR Modular RF
- > Astronics AES
- > BMT, USA LLC
- > Brooks Applied Labs
- > Cascade Dafo, Inc.
- > Chinook Enterprises
- > DeLaval Manufacturing
- > Delphi Precision Imaging Corporation
- > Diversified Manufacturing Technologies
- > EGIS Mobile Electric
- > EPL Feed, LLC
- > Garden Fresh Foods, Inc.
- > Golden Boy Foods
- > Goodwinds Composites LLC
- > Healthy Pet
- > Huntron, Inc.
- > Jack Francis Foods dba Jack's Paleo Kitchen
- > Jemco Components & Fabrications
- > Market Spice
- > Nortis Bio
- > Nutradried Foods
- > Oxbo International Corp.
- > Pasek Cellars
- > Praxair Surface Technologies, Inc.
- > PropEle Electric Boat Motors, Inc.
- > Rader Farms - Lyden
- > Radiant Vision Systems, LLC
- > RYP Labs (StixFresh)
- > Sarco Precision
- > Skagit Horticulture
- > Smooth Operators LLC dba District Brewing Co
- > Strasser Woodenworks
- > TNT Machining LLC DBA TNT Aerospace
- > Toolcraft, Inc.
- > Western Pnuematic Tubing Company
- > Wood Stone Corporation



\$135.3 MILLION
increased sales/revenue



560 JOBS
created and retained



\$6.3 MILLION
new client investments



\$2.6 MILLION
cost savings



BOUNCING BACK FROM COVID-19

The global pandemic continues to disrupt manufacturing and supply chains, and businesses struggle to cope with COVID-19 and its implications. In 2021 Impact Washington increased staff count to ensure all regions and business types were being served. We fully leaned into our position as a trusted manufacturing advisory.

Our client engagement process has evolved to include a no-cost Business Evaluation for nearly every potential or current client. This simple but powerful first step systematically helps manufacturers identify their strengths, weaknesses, and root causes of their most pressing challenges in all areas of **Workforce Development, Operational Excellence, Growth and Innovation.**

In 2021 we conducted 52 Business Evaluations
– 7 reside in District 1.



We have received great guidance and direction from our partnership with Impact Washington."

– Office Manager, Sacro Precision

We have gained great benefits through both audit and root cause corrective action training as well as by being audited in preparation for AS9100 audits."

– Quality Engineer, Western Pneumatic Tubing Company



CYBERSECURITY CMMC READINESS/DFARS, NIST 800

Grant Report – District Highlights

In early 2020, Impact Washington (IW) commenced a cybersecurity grant project funded by the Department of Defense Office of Local Defense Community Cooperation (DoD OLDCC) through the Washington State Department of Commerce Office of Economic Development and Competitiveness with the broad intent of strengthening Washington State cybersecurity posture in the defense supply chain.

Work Design Under the Grant was Broken into Two Elements: CYBER RESILIENCY:

Assist members of the Washington State defense supply chain to assess their current cybersecurity maturity level, help advance them toward compliance with DoD cybersecurity requirements (more recently including CMMC) and prepare them to maintain a resilient cybersecurity posture. We focused on two programs:

- **One-On-One & Cohort Guided Support:**
Align Washington State defense supply chain members with expert technical assistance to create a draft System Security Plan (SSP) and a Plan of Action and Milestones (POAM) to assess their current level of cybersecurity maturity and advance towards compliance. Giving a company-specific picture of gaps and ongoing staff time and budget to maintain the cybersecurity program. The grant covered up to 80% of the costs to help companies prepare for the emerging requirements. We worked with 36 companies - 5 reside in District 1.

"Our prior SPRS score had several unknowns/gaps. The post score was better afterward and had bolstered several areas where we had marginal support."

"Thank you for doing the program for us."

- **Self-Paced E-Learning:**
Online CMMC Compliance Training. In total 258 individuals representing 83 companies signed up to take one or both courses- 6 reside in District 1.

CYBER INDEPENDENCE: Outreach, education, and guidance on best practices, risk mitigation options, and DoD cybersecurity compliance requirements. Numerous webinars, blogs, and emails were created and made available to the defense industrial base.

Ongoing Forums

We continue to offer monthly cybersecurity forums in partnership with the Pacific Northwest Defense Coalition (PNDC) to continue checking in and answering endless questions. The Forums are at no cost and held online, making them available to all nationwide manufacturers.



WORKFORCE DEVELOPMENT:

Impact Washington continues to participate in Washington's Job Skills Program (JSP), which develops the skills of new or existing workers, retains and grows living wage jobs, and helps companies improve their competitiveness to strengthen Washington's economy. We serve as facilitators in JSP Programs between the manufacturer, college, and training consultant. The Job Skills Program funds half of the training cost; partner employers provide cash, an in-kind contribution, or a combination to fund the other half.

For questions and more information, please contact:

Deloit R. Wolfe Jr. President & Center Director | dwolfe@impactwashington.org | 425.681.6798