

Congressional Office of  
 Congresswoman Cathy McMorris Rodgers

# IMPACT ON DISTRICT 5

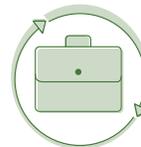
\*Impact range 2017-2021

## WHO WE'VE WORKED WITH

- › Accra-Fab, Inc.
- › Acme Machine Works
- › Altek, Inc.
- › Artifex Wine Company
- › Baxter Performance
- › Bumblebar, Inc
- › Cascade Aircraft Conversions, LLC
- › Colmac Coil Manufacturing, Inc
- › Colmac Industries, Inc.
- › Commercial Creamery Company
- › Cowles Company
- › CW Crates & Pallets
- › Eclipse Screen Printing, Inc.
- › Forgeron Cellars
- › Hewes Marine Co., Inc.
- › Hotstart Thermal Management
- › Hydrafab Northwest, Inc.
- › Jetco Machine & Fab
- › K & N Electric Motors
- › Lyn-Tron, Inc.
- › MacKay Manufacturing
- › MaxAmps.com
- › Meter Group
- › Northern Ales
- › Northwest Applied Marine
- › Pacific Agra Farms LLC
- › Pepper Bridge Winery
- › Proto Technologies
- › Purcell Systems, Inc.
- › SkyOne Aerospace
- › Stack Metallurgical Group
- › Sytech, Inc.
- › The McGregor Company
- › Trust Cellars
- › U.S. Wax & Poymer (DBA USWP Manufacturing)
- › Vaagen Bros. LUMber, Inc.
- › VMRD, Inc.
- › Waterglider International
- › Woodward Canyon Winery, Inc.



**\$25.2 MILLION**  
 increased sales/revenue



**579 JOBS**  
 created and retained



**\$14.9 MILLION**  
 new client investments



**\$3.1 MILLION**  
 cost savings



## BOUNCING BACK FROM COVID-19

The global pandemic continues to disrupt manufacturing and supply chains, and businesses struggle to cope with COVID-19 and its implications. In 2021 Impact Washington increased staff count to ensure all regions and business types were being served. We fully leaned into our position as a trusted manufacturing advisory.

Our client engagement process has evolved to include a no-cost Business Evaluation for nearly every potential or current client. This simple but powerful first step systematically helps manufacturers identify their strengths, weaknesses, and root causes of their most pressing challenges in all areas of **Workforce Development, Operational Excellence, Growth and Innovation.**

In 2021 we conducted 52 Business Evaluations.  
- 4 reside in District 5



*Accra-Fab Inc. has partnered with Impact Washington for many years in different capacities. As we all know this past year has been challenging for everyone. I firmly believe that the work we did with Impact Washington on Project Management and Senior Level Leadership helped Accra-Fab navigate this difficult year. We came out of the pandemic stronger than we were going into it. Impact Washington has been instrumental to Accra-Fab's success. Thank you!"*

– Director of Human Resources, Accra-Fab, Inc.

*Appreciate Impact Washington services generally and the service provided this year by our ERP consultant. Project management budget results were all better with Impact Washington involvement in our year-long project."*

– Vice-President of Operations, Meter Group

*We appreciated the help. The Covid-19 situation has been an ongoing challenge in sifting through new and changing information. This helped us a lot in getting a good plan in place that has so far helped us have a safe workplace."*

– Sales & Marketing, Lyn-Tron, Inc.



## CYBERSECURITY CMMC READINESS/DFARS, NIST 800 Grant Report – District Highlights

In early 2020, Impact Washington (IW) commenced a cybersecurity grant project funded by the Department of Defense Office of Local Defense Community Cooperation (DoD OLDCC)

through the Washington State Department of Commerce Office of Economic Development and Competitiveness with the broad intent of strengthening Washington State cybersecurity posture in the defense supply chain.

### Work Design Under the Grant was Broken into Two Elements: CYBER RESILIENCY:

Assist members of the Washington State defense supply chain to assess their current cybersecurity maturity level, help advance them toward compliance with DoD cybersecurity requirements (more recently including CMMC) and prepare them to maintain a resilient cybersecurity posture. We focused on two programs:

- **One-On-One & Cohort Guided Support:**  
Align Washington State defense supply chain members with expert technical assistance to create a draft System Security Plan (SSP) and a Plan of Action and Milestones (POAM) to assess their current level of cybersecurity maturity and advance towards compliance. Giving a company-specific picture of gaps and ongoing staff time and budget to maintain the cybersecurity program. The grant covered up to 80% of the costs to help companies prepare for the emerging requirements. We worked with 36 companies across the state - 1 resides in District 5.
- **Self-Paced E-Learning:**  
Online CMMC Compliance Training. In total 258 individuals representing 83 companies signed up to take one or both courses- 7 reside in District 5.

**CYBER INDEPENDENCE:** Outreach, education, and guidance on best practices, risk mitigation options, and DoD cybersecurity compliance requirements. Numerous webinars, blogs, and emails were created and made available to the defense industrial base.

### Ongoing Forums

We continue to offer monthly cybersecurity forums in partnership with the Pacific Northwest Defense Coalition (PNDC) to continue checking in and answering endless questions. The Forums are at no cost and held online, making them available to all nationwide manufacturers.



## WORKFORCE DEVELOPMENT:

Impact Washington continues to participate in Washington's Job Skills Program (JSP), which develops the skills of new or existing workers, retains and grows living wage jobs, and helps companies improve their competitiveness to strengthen Washington's economy. We serve as facilitators in JSP Programs between the manufacturer, college, and training consultant. The Job Skills Program funds half of the training cost; partner employers provide cash, an in-kind contribution, or a combination to fund the other half.

**For questions and more information, please contact:**

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