

Congressional Office of
Congresswoman Kim Schrier, M.D

IMPACT ON DISTRICT 8

*Impact range 2017-2021

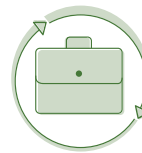


WHO WE'VE WORKED WITH

- › American Structures and Design
- › Crunch Pak, LLC
- › DMC Sidecars LLC
- › Hobart Machined Products
- › LKD Aerospace LLC
- › MicroConnex Corp.
- › Morpac Industries, Inc.
- › Mule and Elk Brewing Company LLC
- › NFI Enterprises
- › Nortis Bio
- › Orion Industries
- › PacAero (Part of Hermetic Solutions Group)
- › Pacific Wire Group
- › Richard's Packaging, Inc.
- › Rustik Kreations
- › Seattle Tiny Homes Inc
- › SEKISUI - Auburn
- › SEKISUI - Tacoma
- › Twintec, Inc
- › US Aluminum Castings
- › Wilcox Farms, Inc.



\$42.1 MILLION
increased sales/revenue



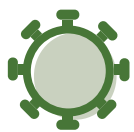
263 JOBS
created and retained



\$24.7 MILLION
new client investments



\$11.3 MILLION
cost savings



BOUNCING BACK FROM COVID-19

The global pandemic continues to disrupt manufacturing and supply chains, and businesses struggle to cope with COVID-19 and its implications. In 2021 Impact Washington increased staff count to ensure all regions and business types were being served. We fully leaned into our position as a trusted manufacturing advisory.

Our client engagement process has evolved to include a no-cost Business Evaluation for nearly every potential or current client. This simple but powerful first step systematically helps manufacturers identify their strengths, weaknesses, and root causes of their most pressing challenges in all areas of **Workforce Development, Operational Excellence, Growth and Innovation.**

In 2021 we conducted 52 Business Evaluations.
- 2 reside in District 8.



We learned about Impact Washington via a COVID-19 live Zoom meeting thru the Tacoma Chamber and EDB. We received a grant to assess our pandemic preparedness in an essential manufacturing environment. Impact Washington also helped guide our written WA L&I required Phase 2 WA State COVID-19 Exposure Control Recovery and Mitigation Plan. Our consultant was available to help with "real time" COVID-related issues. Our Impact Washington Advisory first did an on-site assessment to prioritize areas of focus. They also gave us ideas of pandemic PPE resources. This grant was definitely beneficial to Richards Packaging-Tacoma location!"

– HR Safety and Office Manager, Richard's Packaging, Inc.

We've found Impact Washington's services very helpful and look forward to future projects with them.!"

– Vice President, Twintec, Inc.

We really liked doing classes virtually. We like to spread the classes and training over multiple days – we appreciate their flexibility in continuing to offer solutions during the lock-down."

– Director of Operations, Wilcox Farms, Inc.



CYBERSECURITY CMMC READINESS/DFARS, NIST 800 Grant Report – District Highlights

In early 2020, Impact Washington (IW) commenced a cybersecurity grant project funded by the Department of Defense Office of Local Defense Community Cooperation (DoD OLDCC)

through the Washington State Department of Commerce Office of Economic Development and Competitiveness with the broad intent of strengthening Washington State cybersecurity posture in the defense supply chain.

Work Design Under the Grant was Broken into Two Elements: CYBER RESILIENCY:

Assist members of the Washington State defense supply chain to assess their current cybersecurity maturity level, help advance them toward compliance with DoD cybersecurity requirements (more recently including CMMC) and prepare them to maintain a resilient cybersecurity posture. We focused on two programs:

- **One-On-One & Cohort Guided Support:**
Align Washington State defense supply chain members with expert technical assistance to create a draft System Security Plan (SSP) and a Plan of Action and Milestones (POAM) to assess their current level of cybersecurity maturity and advance towards compliance. Giving a company-specific picture of gaps and ongoing staff time and budget to maintain the cybersecurity program. The grant covered up to 80% of the costs to help companies prepare for the emerging requirements. We worked with 36 companies across the state - 4 resides in District 8.
- **Self-Paced E-Learning:**
Online CMMC Compliance Training. In total 258 individuals representing 83 companies signed up to take one or both courses- 4 reside in District 8.

CYBER INDEPENDENCE: Outreach, education, and guidance on best practices, risk mitigation options, and DoD cybersecurity compliance requirements. Numerous webinars, blogs, and emails were created and made available to the defense industrial base.

Ongoing Forums

We continue to offer monthly cybersecurity forums in partnership with the Pacific Northwest Defense Coalition (PNDC) to continue checking in and answering endless questions. The Forums are at no cost and held online, making them available to all nationwide manufacturers.



WORKFORCE DEVELOPMENT:

Impact Washington continues to participate in Washington's Job Skills Program (JSP), which develops the skills of new or existing workers, retains and grows living wage jobs, and helps companies improve their competitiveness to strengthen Washington's economy. We serve as facilitators in JSP Programs between the manufacturer, college, and training consultant. The Job Skills Program funds half of the training cost; partner employers provide cash, an in-kind contribution, or a combination to fund the other half.

For questions and more information, please contact:

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