



Impact Washington is a statewide nonprofit organization that delivers Value Driven Solutions. We are a team of consultants, educators, and advocates who focus on small and mid-sized manufacturers, and with access to public and private resources, we help them excel in every facet of business.

We have worked with 1,500 enterprises throughout the state, and with a 25+ year record, our team has a deep understanding of the opportunities and challenges that are unique to Washington State manufacturing.



We exist to support a healthy and vibrant manufacturing community in every corner of Washington State.

A vibrant local community generates economic activity and raises living standards in the State and across the nation.

Impact Washington doesn't leave a to-do list for clients to navigate alone. We work in partnership with manufacturers to achieve impactful results. Our objective is not to implement these methodologies to clients or for clients but instead in collaboration with them, so manufacturers develop their in-house expertise, and improvements are sustainable. Our success is measured by our client's accomplishments.



\$1.1 BILLION
increased sales/revenue

\$315.5 MILLION
new investments



8,549 JOBS
created/retained

\$197.5 MILLION
cost savings



*Impact range 2018-2022

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Impact Washington is an affiliate of the National Institute of Standards and Technology's Manufacturing Extension Program (NIST MEP). The MEP Network helps create/retain thousands of high wage jobs in the United States each year. In 2022, MEP centers created or retained more than 116,700 jobs.

For every \$1,353 of federal investment, MEP helps to create or retain one manufacturing job. By creating jobs and improving manufacturing practices, MEP helps economic growth at all levels. In 2022, MEP clients reported \$5.6 billion in new sales, directly attributed to their work with MEP.

For every \$1.00 federal investment, the MEP network generates \$35.80 in new sales growth and \$40.50 in new client investments. MEP helps small manufacturers be more competitive by providing hands-on support to encourage innovation, create products, and train workers.

We invite you to engage with us:



#washingtonmfg #madeinwa

INCREASING ENGAGEMENT BETWEEN DOD AND PACIFIC NORTHWEST MANUFACTURERS

The Mission Acceleration Center (MAC) launched in Seattle as a collaboration between NavalX's Northwest - Tech Bridge, Impact Washington - NIST MEP, and the NSIN - National Security Innovation Network.

The main goal of these partnerships is to drive innovation and commercialization of new and applied technologies.

About 120 Washington manufacturers are working on becoming ready for DOD contracts.

During 2022, 15 companies became DOD contract eligible after moving to stage 5 of the program.

INVESTING IN EMERGING MANUFACTURERS ACROSS THE STATE

Impact Washington joined a unique collaboration of public and private philanthropic organizations to help very small manufacturers strengthen their resilience against future downturns.

Our role is to fill a void and provide hard-to-reach and underserved manufacturers with an in-depth review of their business and help them overcome pressing challenges in areas such as Workforce Development, Operational Excellence, Growth, and Innovation.

KEEPING MANUFACTURING JOBS IN WASHINGTON STATE

The Job Skills Program (JSP), created by the Washington State Legislature in 1983, is a vital tool in Washington's economic development. Its flexibility enables Impact Washington-NIST MEP to partner with local colleges and help manufacturers get the specific short-term workforce training they need to keep and grow jobs.

The 2021-23 biennium JSP is funded by the Education Legacy Trust Account and from the general state fund. The State Board for Community and Technical Colleges (SBCTC) administers the program. JSP funds half the training cost; partner employers provide a cash or in-kind match to fund the other half.



"We are very grateful for the services of Impact Washington. Our efficiency and culture have both improved with the involvement of highly skilled trainers from Impact Washington."

– Chris Hajduk, Executive, Castohn

"All the support has helped us throughout the company. The knowledge given is now a part of what we do now."

– Agung Soetamin, General Manger, Cutting Edge Meats

2021-2023 Quick Facts

- ✓ 81 grants given to manufacturing companies representing 74% of all grants
- ✓ 65 grants given to Impact Washington Clients representing 60% of all grants
- ✓ Supported industries include Aerospace, Composites, Wood/Paper products, Naval/Marine, Food Production and Processing, and more
- ✓ 4,464 manufacturing employees trained

JSP Awards grants are given to licensed educational institutions in the Washington List of Colleges. We work with the following colleges:

- Clark College
- Community Colleges of Spokane
- Green River Community College
- Invista Performance Solutions, in partnership with Clover Park Technical College, Pierce College Fort Steilacoom, Pierce College Puyallup, Tacoma Community College, Peninsula College
- Seattle Colleges
- Skagit Valley College
- South Puget Sound Community College
- Whatcom Community College
- Yakima Valley College

[View the complete 2021-2023 Job Skills Program Progress Report Here](#)

For questions and more information, please contact:

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